	Q3 2021 Anticipated		Q3 2021 Actual		Q3 2021 Variance		
	Anticipated Q3				Revenue		
	Anticipated	Revenue Rate	Actual	Actual	\$ Difference	% Difference	Reportable
	Revenues	(%)	Revenues	Revenue Rate	Revenues	Revenue Rate	Variance
Watershed Planning and Reporting	439,577	100%	439,999	100%	422	0%	
Climate Science	-	0%	-	0%	-	0%	
Water Resource Science	-	0%	-	0%	-	0%	
Erosion Management	50,000	100%	50,000	100%	-	0%	
Flood Management	- 1,015,573	99%	1,038,997	101%	23,424	2%	
Biodiversity Monitoring	-	65%	-	0%	-	-65%	
	-						
Ecosystem Management Research and Directions	-	0%	-	0%	-	0%	
Forest Management	-	0%	120,000	100%	120,000	100%	
Restoration and Regeneration	805,028 -	71%	1,451,366	127%	646,338	57%	U
Greenspace Securement	-	0%	-	0%	-	0%	
Greenspace Management	251,635 -	49%	464,375	90%	212,740	41%	
Rental Properties	1,848,085	97%	1,056,371	56%	(791,714)	-42%	V
Waterfront Parks	-	0%	-	0%	-	0%	
Conservation Parks	4,668,490	87%	6,472,665	121%	1,804,175	34%	W
Trails	-	0%	-	0%	-	0%	
Bathurst Glen Golf Course	1,091,931	86%	1,294,061	102%	202,130	16%	
Black Creek Pioneer Village	1,190,180	70%	1,402,594	83%	212,414	13%	
Events and Festivals	138,196	51%	263,709	97%	125,512	46%	
Wedding and Corporate Events	-	32%	_	0%	_	-32%	
Development Planning and Regulation Permitting	5,334,204	71%	5,953,437	79%	619,233	8%	
Environmental Assessment Planning and Permitting	3,028,229	62%	3,033,499	62%	5,270	0%	
Policy Development and Review	-	0%	200,000	100%	200,000	100%	
School Programs	2,345,851	84%	2,186,443	78%	(159,408)	-6%	
Newcomer Services	- 786,967	79%	494,551	50%	(292,417)	-30%	
Family and Community Programs	393,268	66%	349,400	59%	(43,868)	-7%	
Living City Transition Program	-	100%	-	0%	-	-100%	
Community Engagement	- 30,585	83%	215,206	586%	184,621	502%	
Social Enterprise Development	-	0%	-	0%	-	0%	
Financial Management	- 3,561,213	99%	3,355,416	94%	(205,797)	-6%	
Corporate Management and Governance	- 1,414,891	58%	2,086,843	85%	671,952	27%	

**Human Resources** 

**Corporate Communications** 

Information Infrastructure and Management

**Project Recoveries** 

**Vehicles and Equipment** 

**Grand Total** 

Anticipated Revenues	Anticipated Q3 Revenue Rate (%)	Actual Revenues	Actual Revenue Rate	\$ Difference Revenues	% Difference Revenue Rate	Revenue Reportable Variance
-						
1,613,000 -				128,606	8%	
1,715,000 -	100%	1,715,002	100%	2	0%	
2,054,686 -	79%		98%		19%	
-	33%	-	0%	-	-33%	
-	-68%	18,301	0%	18,301	68%	
33,776,590	79%	37,953,642	89%	4,177,052	10%	