Attachment 1: Partners in Project Green – 2020 Financial Snapshot

Account Description	Budget	Actual	Variance (\$)	
Revenue				
Municipal	643,000	583,219	(59,781)	N/A - Within threshold
User Fees, Sales and Admissions	125,000	78,173	(46,827)	N/A - Within threshold
Non-Government Contract Services	365,000	246,300	(118,700)	Reduction is primarily due to fewer participants in the SMEC (\$75k) and \$43k due to reduced non-governmental demand due to COVID
Fundraising	37,000	-	(37,000)	N/A - Within threshold
Total Revenue	1,170,000	907,692	(262,308)	
Expenses				
Compensation	767,700	565,676	202,024	PPG maintained two vacant staff roles due to COVID impacts
Contracted Services	298,430	19,317		Reduction due to reduced attendance in SMEC and the conversion of in-person events to virtual events
Materials and Supplies	12,151	4,748	7,403	N/A - Within threshold
Internal Charges	91,719	29,751	61,968	Reduction due to the conversion of in-person events to virtual events
Total Expenses	1,170,000	619,492	550,508	
Surplus Prior to Deferred Revenue Allocation	0	288,200	288,200	Please see explanation in Deferred Revenue Allocation below.
Deferred Revenue Allocation	0	234,719		Deferred revenue is made up of \$76k in municipal levy with the rest from non-governmental contract services (including grants), primarily for the Fall recycling collection drive and water audits
Remaining Surplus	0	53,481	53,481	Allocated to TRCA as unrestricted revenue, to support corporate services time spent on PPG initiatives.