

Section I – Items for Board of Directors Action

TO: Chair and Members of the Executive Committee
Friday, May 14, 2021 Meeting

FROM: Anil Wijesooriya, Director, Restoration and Infrastructure

RE: **VENDORS OF RECORD ARRANGEMENT FOR SUPPLY AND DELIVERY OF VARIOUS AGGREGATES**
RFP No. 10035681

KEY ISSUE

Award of Request for Proposals (RFP) No. 10035681 for a Vendors of Record (VOR) arrangement for supply and delivery of various aggregates from July 1, 2021 to July 1, 2022.

RECOMMENDATION

THE EXECUTIVE COMMITTEE RECOMMENDS THAT WHEREAS Toronto and Region Conservation Authority (TRCA) is engaged in a variety of programs/projects that require various aggregates;

AND WHEREAS TRCA solicited proposals through a publicly advertised process and evaluated the proposals based on the criteria outlined in this report;

THEREFORE, LET IT BE RESOLVED THAT TRCA staff be directed to establish a Vendors of Record arrangement with Atlantis Marine Construction Canada Inc., Dufferin Aggregates, A Division of CRH Canada Group Inc., Elite Stone Quarries Ltd., Glenn Windrem Trucking, J.C. Rock Ltd, James Dick Construction Limited, Natural Stone Source Ontario Ltd., and Strada Aggregates Inc. for the supply and delivery of various aggregates for one (1) year at a total cost not to exceed \$1,912,726, plus applicable taxes, to be expended as authorized by TRCA staff;

THAT TRCA staff be authorized to approve additional expenditures to a maximum of \$286,909 (approximately 15% of the anticipated expenditures), plus applicable taxes, in excess of the contract cost as a contingency allowance if deemed necessary;

THAT TRCA staff have the option to extend the term of the contract by one (1) year, pending further Board of Director approval;

THAT should TRCA staff be unable to negotiate a contract with the above-mentioned Proponents, staff be authorized to enter into and conclude contract negotiations with other Proponents that submitted Proposals, beginning with the next highest ranked Proponent meeting TRCA specifications;

AND FURTHER THAT authorized TRCA officials be directed to take whatever action may be required to implement the contract, including the obtaining of necessary approvals and the signing and execution of any documents.

BACKGROUND

TRCA requires supply and delivery of various aggregates for implementation in a variety of engineering, habitat restoration and trail building projects throughout TRCA's jurisdiction. These aggregates are crucial to constructing a variety of erosion and sediment control structures, as

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well as a variety of other engineered structures which TRCA builds and maintains as part of its works. Aggregate required include granular materials, gabion, rip-rap, armour stones and round stones.

By establishing a Vendors of Record ("VOR") arrangement for the supply and delivery of these aggregates, Vendors are authorized to provide these goods and services for a defined period of time and with fixed pricing.

In accordance with the contract documents for this VOR arrangement, staff may contact a Vendor on the list with the aggregate and delivery turn-around times required for their project with a value up to \$500,000 per aggregate type and size per project. Goods and services above this threshold will be procured through a separate competition and are subject to TRCA's Procurement Policy. Vendors will provide all resources required to service the divisional or program needs in accordance with applicable laws, codes, standards, and terms and conditions of the VOR agreement.

The term of this Vendors of Record arrangement is for one (1) year. TRCA has the option to extend for an additional year, pending additional Board of Director at a later date.

RATIONALE

RFP documentation was posted on the public procurement website www.biddingo.com on March 11, 2021 and closed on April 5, 2021. A total of thirty-two (32) firms downloaded the documents and eleven (11) proposals were received from the following Proponent(s):

- Atlantis Marine Construction Canada Inc.
- Dufferin Aggregates, A Division of CRH Canada Group Inc.
- Elite Stone Quarries Ltd.
- Glenn Windrem Trucking
- Gott Natural Stone '99 Inc.
- Green's Haulage
- J.C. Rock Ltd
- James Dick Construction Limited
- Natural Stone Source Ontario Ltd.
- Rill Products Inc.
- Strada Aggregates Inc.

The Proposal from Rill Products inc. was disqualified because it did not meet the mandatory criteria listed in the RFP.

An Evaluation Committee comprised of senior staff from the Restoration & Infrastructure division reviewed the Proposals on April 9, 2021. The criteria used to evaluate and select the recommended Proponents included the following:

Criteria	Maximum Score	Minimum Score
Proponent Information and Profile	10	
Scope of Work Capabilities	15	
Organizational Experience	25	
Sub-Total	50	20
Pricing	50	
Sub-Total	50	
Total Points	100	

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Proponents had the option to provide pricing for up to four (4) different categories of aggregates. The four (4) highest scoring Proponents for each aggregate category are recommended for contract award and are listed as follows (ordered alphabetically):

CATEGORY 1: GRANULAR

- Dufferin Aggregates, A Division of CRH Canada Group Inc.
- Glenn Windrem Trucking
- James Dick Construction Limited
- Strada Aggregates Inc.

CATEGORY 2: GABION AND RIP-RAP

- Dufferin Aggregates, A Division of CRH Canada Group Inc.
- Glenn Windrem Trucking
- J.C. Rock Ltd
- Natural Stone Source Ontario Ltd.

CATEGORY 3: ARMOUR STONE

- Atlantis Marine Construction Canada Inc.
- Elite Stone Quarries Ltd.
- Glenn Windrem Trucking
- Natural Stone Source Ontario Ltd.

CATEGORY 4: ROUND STONE

- Dufferin Aggregates, A Division of CRH Canada Group Inc.
- Glenn Windrem Trucking
- J.C. Rock Ltd
- Strada Aggregates Inc.

Through the evaluation process it was determined that Atlantis Marine Construction Canada Inc., Dufferin Aggregates, A Division of CRH Canada Group Inc., Elite Stone Quarries Ltd., Glenn Windrem Trucking, J.C. Rock Ltd, James Dick Construction Limited, Natural Stone Source Ontario, and Strada Aggregates are one of the four (4) highest scoring Vendors for each aggregate category, meeting the qualifications and requirements set out in the RFP. Therefore, it is recommended that contract No. 10035681 be awarded to Atlantis Marine Construction Canada Inc., Dufferin Aggregates, A Division of CRH Canada Group Inc., Elite Stone Quarries Ltd., Glenn Windrem Trucking, J.C. Rock Ltd, James Dick Construction Limited, Natural Stone Source Ontario Ltd., and Strada Aggregates Inc. at a total cost not to exceed \$1,912,726, plus 15% contingency, plus applicable taxes, over the initial one (1) year term. Proponent's scores and staff analysis of the evaluation results can be provided in an in-camera presentation, upon request.

Relationship to Building the Living City, the TRCA 2013-2022 Strategic Plan

This report supports the following strategic priority set forth in the TRCA 2013-2022 Strategic Plan:

Strategy 7 – Build partnerships and new business models

Strategy 2 – Manage our regional water resources for current and future generations

FINANCIAL DETAILS

Based upon expenditures during the previous VOR contract (2019-2021), the anticipated value of the requested goods and services under this contract is anticipated to be approximately \$1,912,726, plus applicable taxes for the initial one (1) year term.

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An increase or decrease in workload will have an impact on the value of this contract. All Vendors on the VOR list understand both the potential cost and resource implications associated with changes in workload. Goods and services will be provided on an “as required” basis with no minimum orders guaranteed.

Funds for this contract are identified in a variety of capital and cost recoverable project accounts.

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