	Q3 2020 A	Q3 2020 Anticipated		Q3 2020 Actual		Q3 2020 Variance	
	Anticipated Revenues	Anticipated Q3 Revenue Rate (%)	Actual Revenues	Actual Revenue Rate	\$ Difference Revenues	% Difference Revenue Rate	Revenue Reportable Variance
Watershed Planning and Reporting	1,405,305	93%	1,153,016	76%	(252,289)	-17%	
Climate Science	723,075	100%	694,700	96%	(28,375)	-4%	
Water Resource Science	5,664,821	88%	3,765,189	59%	(1,899,633)	-30%	K
Erosion Management	70,341,170	84%	40,304,150	48%	(30,037,020)	-36%	L
Flood Management	2,920,930	66%	1,137,796	26%	(1,783,134)	-40%	М
Biodiversity Monitoring	2,491,129	100%	2,018,377	81%	(472,752)	-19%	
Ecosystem Management Research and Directions	1,167,900	100%	1,089,929	93%	(77,972)	-7%	
Forest Management	1,013,450	100%	1,067,903	105%	54,453	5%	
Restoration and Regeneration	10,749,397	100%	13,034,947	121%	2,285,550	21%	N
Greenspace Securement	1,267,034	56%	909,955	40%	(357,079)	-16%	
Greenspace Management	3,879,805	100%	3,081,282	79%	(798,523)	-21%	0
Waterfront Parks	3,168,848	100%	5,532,486	175%	2,363,637	75%	Р
Conservation Parks	395,000	100%	429,998	109%	34,998	9%	
Trails	11,493,543	100%	4,669,651	41%	(6,823,892)	-59%	Q
Black Creek Pioneer Village	371,000	100%	462,155	125%	91,155	25%	
Events and Festivals	-	0%	-	0%	_	0%	
Policy Development and Review	641,400	100%	642,233	100%	833	0%	
School Programs	6,160,850	100%	6,961,640	113%	800,790	13%	R
Newcomer Services	153,000	100%	163,474	107%	10,474	7%	
Family and Community Programs	243,157	73%	29,955	9%	(213,202)	-64%	
Living City Transition Program	5,433,783	91%	4,342,747	73%	(1,091,036)	-18%	S
Community Engagement	2,994,520	100%	3,222,371	108%	227,851	8%	
Financial Management	-	0%	131,930	57%	131,930	57%	
Corporate Management and Governance	28,470,969	88%	10,098,805	31%	(18,372,164)	-57%	Т
Human Resources	30,000	100%	5,000	17%	(25,000)	-83%	
Corporate Communications	-	0%	-	0%	-	0%	
Information Infrastructure and Management	568,300	100%	570,590	100%	2,290	0%	
Project Recoveries	23,658	71%	-	0%	(23,658)	-71%	
Vehicles and Equipment	-	0%	_	0%	_	0%	
Grand Total	161,772,045	88%	105,520,276	58%	(56,251,769)	-31%	