

Section I – Items for Board of Directors Action

TO: Chair and Members of the Board of Directors
Friday, May 23, 2025 Meeting

FROM: Anil Wijesooriya, Director, Restoration and Infrastructure

**RE: VENDORS OF RECORD ARRANGEMENT FOR SUPPLY
AND DELIVERY OF VARIOUS AGGREGATES**
RFP No. 10042823

KEY ISSUE

Award of Request for Proposal (RFP) No. 10042823 for a Vendor of Record (VOR) arrangement for supply and delivery of various aggregates to Toronto and Region Conservation Authority (TRCA) projects.

RECOMMENDATION:

WHEREAS TRCA is engaged in a variety of programs/projects that require the supply and delivery of various aggregates;

AND WHEREAS TRCA solicited proposals through a publicly advertised process and evaluated the proposals based on the criteria outlined in this report;

THEREFORE LET IT BE RESOLVED THAT staff be directed to establish a Vendor of Record arrangement with Brock Aggregates Inc., Dufferin Aggregates, division of CRH Canada, 1035477 Ontario Ltd. o/a Glenn Windrem Trucking, 827133 Ontario Ltd. o/a Rock to Shore, Miller Aggregates, a Division of Miller Paving Limited, Stonescape Ontario Inc, Strada Aggregates, and Van Beek's Landscape Supply Ltd. for the supply and delivery of various aggregate materials from July 1, 2025 to June 30, 2027 for a total cost not exceeding \$10,400,000, plus applicable taxes, to be expended as authorized by TRCA staff;

THAT staff be authorized to extend the term of the contract with the Vendor(s) up to one (1) year as staff deem appropriate at end of the initial two (2) year term, for a total cost not exceeding \$5,600,000, plus applicable taxes, to be expended as authorized by TRCA staff;

THAT should TRCA staff be unable to negotiate a contract with the aforementioned Proponents, staff be authorized to enter into and conclude contract negotiations with other Proponents who submitted

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proposals, beginning with the next highest ranked Proponent per TRCA's evaluation results;

AND FURTHER THAT authorized TRCA officials be directed to take whatever action may be required to implement the contract, including the obtaining of necessary approvals and the signing and execution of any documents.

BACKGROUND

TRCA requires various aggregates for a range of engineering, habitat restoration, and trail building projects throughout TRCA's jurisdiction. There are five (5) critical categories of aggregate utilized by TRCA staff to support project implementation. These categories include:

- Granular
- Gabion & Rip-rap
- Stackable Armour Stone
- Non-Stackable Armour Stone
- Round Stone

By establishing a VOR arrangement for the supply and delivery of various aggregates, vendors are authorized to provide these goods and/or services for a defined period of time and with fixed pricing. Staff may contact a vendor on the list to provide aggregate materials and the delivery capabilities required for their project with an estimated value up to \$500,000, per aggregate type and size, per project. Goods and services above this threshold will be procured through a separate bidding process subject to TRCA's Procurement Policy.

Vendors will be required to provide all goods and services for this VOR in accordance with applicable laws, codes, standards, terms and conditions of the VOR agreement.

All Proponents have provided current and valid quarry and/or pit licenses /permits, as recognized by the Ministry of Natural Resources (MNR), for locations they propose to source materials from for this VOR. Should a Vendor wish to add an alternative source quarry/pit during the term of the VOR contract, TRCA staff will require the Vendor to provide additional licenses/permits before deliveries are to commence from those source locations.

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The VOR arrangement will be subject to continuous review in order to confirm that the vendors are providing an adequate level of service (including delivery tickets), and to update any applicable insurance, certifications, or policies of the Vendors. TRCA has the right to terminate the agreement with any Vendor who does not comply with the requirement of sourcing from an MNR licensed quarry/pit and other legislative requirements, e.g., Occupational Health and Safety Act outlined in the contract.

RATIONALE

RFP documentation was posted on the public procurement website www.bidsandtenders.ca on April 4, 2025 and closed on April 23, 2025. One (1) addendum was issued to respond to questions received. A total of thirteen (13) firms registered for the bid opportunity and ten (10) proposals were received from the following vendor(s):

- 1035477 Ontario Ltd. o/a Glenn Windrem Trucking
- 827133 Ontario Ltd. o/a Rock to Shore
- Brock Aggregates Inc.
- Dufferin Aggregates, division of CRH Canada
- J.C. Rock Ltd.
- James Dick Construction Limited
- Miller Aggregates, a Division of Miller Paving Limited
- Stonescape Ontario Inc
- Strada Aggregates
- Van Beek's Landscape Supply Ltd

An Evaluation Committee comprised of staff from Construction Services business unit within the Restoration & Infrastructure division reviewed the proposals. The criteria used to evaluate and select the recommended Proponents included the following:

Criteria	Weight	Minimum Score
Proponent's Information and Profile	5	
Scope of Work Capabilities	30	
Sustainability Initiatives	5	
Technical Sub-Total	40	30
Pricing	60	
Financial Sub-Total	60	
Total Points	100	

Through the 2-stage evaluation process, financial proposals from eight (8)

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of the ten (10) proponents that met the minimum technical score of 30 out of 40 points were evaluated further.

Proponents had the option to provide pricing for up to five (5) different categories of aggregates. Through the evaluation process it was determined that the four (4) highest scoring Proponents for each aggregate category meeting the qualifications and requirements set out in the RFP are listed in table below (ordered alphabetically). Therefore, staff recommends that contract No. 10042823 be awarded accordingly.

Proponent's scores and staff analysis of the evaluation results can be provided in an in-camera presentation, upon request.

CATEGORY	Highest Scoring Proponents
1: GRANULAR	<ul style="list-style-type: none">• 1035477 Ontario Ltd. o/a Glenn Windrem Trucking• Brock Aggregates Inc.• Dufferin Aggregates, division of CRH Canada• Strada Aggregates
2: GABION & RIP-RAP	<ul style="list-style-type: none">• 1035477 Ontario Ltd. o/a Glenn Windrem Trucking• 827133 Ontario Ltd. o/a Rock to Shore• Dufferin Aggregates, division of CRH Canada• Miller Aggregates, a Division of Miller Paving Ltd
3: STACKABLE ARMOUR STONE	<ul style="list-style-type: none">• 1035477 Ontario Ltd. o/a Glenn Windrem Trucking• 827133 Ontario Ltd. o/a Rock to Shore• Stonescape Ontario Inc.• Van Beek's Landscape Supply Ltd
4: NON-STACKABLE ARMOUR STONE	<ul style="list-style-type: none">• 1035477 Ontario Ltd. o/a Glenn Windrem Trucking• 827133 Ontario Ltd. o/a Rock to Shore• Dufferin Aggregates, division of CRH Canada• Stonescape Ontario Inc.
5: ROUND STONE	<ul style="list-style-type: none">• 1035477 Ontario Ltd. o/a Glenn Windrem Trucking• 827133 Ontario Ltd. o/a Rock to Shore• Dufferin Aggregates, division of CRH Canada• Van Beek's Landscape Supply Ltd

Relationship to TRCA's 2023-2034 Strategic Plan

This report supports the following Pillars and Outcomes set forth in TRCA's 2023-2034 Strategic Plan:

Pillar 1 Environmental Protection and Hazard Management:

- 1.1 Deliver provincially mandated services pertaining to flood and erosion hazards

Pillar 1 Environmental Protection and Hazard Management:

- 1.4 Balance development and growth to protect the natural environment ensuring safe sustainable development

Pillar 4 Service Excellence:

- 4.3 Responsive relationships and a trusted brand with a reputation for excellence

FINANCIAL DETAILS

Based upon a review of previous work completed from July 1, 2023 to the date of writing this report (May 2, 2025), the anticipated costs for the requested goods and/or services for the proposed initial two (2) year term of this VOR contract are approximately \$10,400,000, plus applicable taxes. An increase or decrease in workload will have an impact on the value of this contract, therefore a 20% contingency is included in the aforementioned contract amount.

Should TRCA staff exercise the option to extend the contract for an additional one (1) year term, then it is anticipated that an additional \$5,600,000, plus applicable taxes would be required to complete the total three (3) year term. This extension amount includes an estimated Consumer Price Index (CPI) increase of 5% to unit rates, as per the terms of the contract, on an annual basis. This additional amount also includes a 20% contingency for potential increases in work during the extension.

The goods and/or services will be provided on an "as required" basis with no minimum orders guaranteed. Vendor(s) may increase unit rates annually, to a maximum of the preceding year's Ontario's Consumer Price Index as published by Statistics Canada.

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Funds for the contract are identified in a variety of capital and cost recoverable project accounts.

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